



Subaru Corporation Announces Consolidated Financial Results for the Nine Months of FYE 2023

Tokyo, February 8, 2023 – Subaru Corporation today announced its consolidated financial results for the first nine months of the fiscal year ending March 31, 2023.

Results for April–December 2022: Consolidated Revenue

While production constraints due mainly to semiconductor shortages continued, global production increased 22.2% to 671,000 units as the Company worked to minimize the impact by taking measures such as flexibly rescheduling production plans. Production in Japan rose 30.7% to 457,000 units, while production in the U.S. grew 7.4% to 214,000 units.

As a result of the production increase, global unit sales rose 16.0% to 635,000 units led by steady sales in Subaru's key U.S. and Japanese markets.

Due to the positive effects of foreign exchange rates, the unit sales growth, and other factors, consolidated revenue rose 39.9% to 2,808.0 billion yen.

Results for April–December 2022: Consolidated Profit and Loss

As positive factors such as the effects of foreign exchange rates and the growth in unit sales more than offset the impact of continuing material cost increases and higher SG&A expenses, operating profit rose 136.5 billion yen to 213.7 billion yen, profit before tax grew 123.9 billion yen to 215.1 billion yen, and profit for the period attributable to owners of parent increased 91.6 billion yen to 154.4 billion yen.

Forecasts for FYE 2023

With the production constraints due to semiconductor shortages expected to continue, the Company revises its previous forecasts (announced on November 2, 2022) for global production, global unit sales, and revenue as follows:

- Global production: 880,000 units (a decrease of 90,000 units from previous forecast; up 21.1% from previous year)
- Global unit sales: 870,000 units (a decrease of 50,000 units from previous forecast; up 18.5% from previous year)
- Revenue: 3,700 billion yen (a decrease of 100 billion yen from previous forecast; up 34.8% from previous year)

Meanwhile, the forecasts for profit at each stage remain unchanged from the previous announcement*, reflecting the Company's efforts to carefully examine expenses and increase the efficiency of its value chain from manufacturing through sales as well as the changes in exchange rate assumptions.

The latest forecasts for FYE 2023 are based on exchange rate assumptions of 134 yen to the U.S. dollar and 140 yen to the euro.

*Profit forecasts for FYE 2023 announced on November 2, 2022:

- Operating profit: 300 billion yen
- Profit before tax: 300 billion yen
- Profit for the period attributable to owners of parent: 210 billion yen

(Based on exchange rate assumptions of 133 yen to the U.S. dollar and 136 yen to the euro)

Notes on results:

Vehicle volume figures are rounded off to the nearest thousand. Yen figures are rounded off to the nearest hundred million.

Forward-looking statements in this document including financial and other forecasts are based on the information available at the time of announcement and are subject to various risks and uncertainties that could cause actual results to vary materially.



Reference for the First Nine Months of FYE 2023 Consolidated Financial Results

(Yen in 100 millions, Units in thousands)

	FYE 2022 Nine Months [2021. 4-12] RESULTS	FYE 2023 Nine Months [2022. 4-12] RESULTS		FYE 2022 Full Year ['21.4 - '22.3] RESULTS	FYE 2023 Full Year [2022.4 - 2023.3] FORECASTS		FYE 2023 Full Year ['22.4-'23.3] PREVIOUS FORECASTS		
		Change	%		Change	%			
Revenue	20,075	28,080	8,005	39.9	27,445	37,000	9,555	34.8	38,000
Japan	3,457	4,318	861	24.9	4,880	-	-	-	-
Overseas	16,618	23,762	7,144	43.0	22,565	-	-	-	-
Operating profit (loss)	772	2,137	1,365	176.9	905	3,000	2,095	231.7	3,000
Profit margin (%)	3.8	7.6			3.3	8.1			7.9
Profit (loss) before tax	913	2,151	1,239	135.8	1,070	3,000	1,930	180.4	3,000
Profit margin (%)	4.5	7.7			3.9	8.1			7.9
Profit for the quarter attributable to owners of parent	629	1,544	916	145.6	700	2,100	1,400	200.0	2,100
Profit margin (%)	3.1	5.5			2.6	5.7			5.5
Factors contributing to change in operating profit									
		Effects of foreign exchange rates	1,661			Effects of foreign exchange rates	2,435		
		Sales volume, mix, etc.	1,300			Sales volume, mix, etc.	1,695		
		Cost impacts	(944)			Cost impacts	(1,237)		
		Increase in SG&A exp., etc.	(614)			Increase in SG&A exp., etc.	(640)		
		Increase in R&D exp.	(19)			Increase in R&D exp.	(102)		
		Other	(19)			Other	(56)		
Exchange rates	JPY/US\$ 111/US\$ JPY/EUR 131/EUR	136/US\$ 141/EUR		112/US\$ 130/EUR	134/US\$ 140/EUR	133/US\$ 136/EUR			
Capital expenditures	506	767		861	1,300	1,400			
Depreciation	699	759		946	1,000	1,000			
R&D expenditures *	869	759		1,138	1,100	1,200			
Interest bearing debts	3,449	3,268		3,340	-	-			
Performance description									
		- First increase in revenue in three years				- First increase in revenue in three years			
		- First increase in profit at each stage in seven years				- First increase in profit at each stage in three years			
		- First increase in consolidated unit sales in three years				- First increase in consolidated unit sales in three years			
Consolidated unit sales	66	76	10	15.8	89	106	16	18.2	115
< Japan >									
Passenger Cars	54	62	8	15.7	73	87	14	19.4	95
Minicars	12	14	2	16.0	17	19	2	13.1	20
Consolidated unit sales	482	559	77	16.0	645	764	120	18.6	805
< Overseas >									
North America	411	470	60	14.5	555	643	87	15.7	681
Europe **	12	15	3	26.8	15	-	-	-	-
China	11	8	(3)	(23.5)	14	11	(3)	(20.3)	14
Other	49	66	17	35.5	60	-	-	-	-
Consolidated unit sales total	548	635	88	16.0	734	870	136	18.5	920
Production units total	549	671	122	22.2	727	880	153	21.1	970
Japan	350	457	107	30.7	455	-	-	-	-
U.S.	199	214	15	7.4	272	-	-	-	-
Revenue by business segment									
Automobile	19,573	27,503	7,930	40.5	26,775	36,167	9,393	35.1	37,135
Aerospace	466	540	74	15.8	623	784	161	25.9	819
Other	36	37	1	3.1	48	48	1	1.7	47
Operating profit (loss) by business segment									
Automobile	750	2,115	1,365	181.9	925	2,951	2,026	218.9	2,951
Aerospace	(25)	(25)	(0)	1.1	(70)	2	72	-	2
Other	46	47	2	4.3	48	47	(1)	(2.6)	47
Elimination & Corporate	1	(0)	(1)	(110.7)	1	-	-	-	-

* "R&D expenditures" indicate R&D activity related costs incurred during the reporting period. Under IFRS, a part of these costs that meets capitalization criteria is recognized as an intangible asset and amortized over its estimated useful life; thus, the amount of "R&D expenditures" stated here does not match that of "R&D expenses" stated on the Consolidated Statement of Income.

** Starting from the August 3, 2022 reporting, the regions under "Europe" have been redefined. (The figures of the previous-year results have been changed accordingly.)

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